

3. Award of Bid: Mowing, City Parks – IFB 15-0-2024 – Parks and Facilities Department (Global Greenz LLC - \$193,087).



LEGISLATIVE MEMORANDUM

TO: Honorable Mayor and Members of the City Council

FROM: Suzanne Sherman, City Manager

THRU: Greg Minor, Parks and Facilities Department Director

DATE: April 18, 2024

RE: Award of Bid: Mowing, City Parks – IFB 15-0-2024 – Parks and Facilities Department (Global Greenz LLC - \$193,087).

SUMMARY:

The Procurement Department, on behalf of the Parks and Facilities Department, solicited bids for the lawn service of 29 Palm Bay City Parks. The services include mowing, curb edging, grass trimming, weed control, and blowing services at the 29 park sites (approximately 216 acres). Historically, contractors serviced the sites once per week from May through October and once every two weeks from April through November, for a total of approximately 39 cuts per year.

The bid was advertised to approximately seven hundred thirty-two (732) vendors, of which thirty-seven (37) downloaded the plans. Ten (10) bids were received, and the Procurement Department staff reviewed the bids for responsiveness. The Parks and Facilities Department staff reviewed the first low bid, Florida Pro Lawns, LLC, for responsibility and ability to perform the scope of work and found the low bid lacking in necessary experience and essential equipment to provide services as outlined in the solicitation; they were found to be not responsible. The Parks and Facilities Department staff then reviewed the second low bid, Brightview Landscape Services Inc d/b/a Brightview Landscaping, for responsibility and ability to perform the scope of work. After a pre-award meeting was held with the second low bidder to clarify points made in their bid, the bidder determined that they would not be able to honor their original quote. The Procurement Department deemed the second low bid as non-responsive. The Parks and Facilities Department staff reviewed the third low bid, W&G Maintenance Corporation, for responsibility and ability to perform the scope of work and found them lacking the necessary experience and equipment to successfully fulfill the scope of work; they were deemed not responsible. The Parks and Facilities Department staff reviewed the fourth low bid, Global Greenz LLC, for responsibility and ability to perform the scope of work and found them acceptable. The fourth low bid was deemed both responsive and responsible.

Honorable Mayor and Members of the City Council

Legislative Memorandum

Page | 2

Staff recommends Global Greenz LLC of Melbourne, Florida for award of IFB # 15-0-2024/SVM, Mowing – City Parks.

REQUESTING DEPARTMENTS:

Facilities & Parks

Procurement

FISCAL IMPACT:

The estimated budget for this project was \$187,940.00. Total project award will be \$193,087.44. Funds are available in Mowing Contracts account 001-4526-572-3402.

STAFF RECOMMENDATION:

Motion to approve award of IFB #15-0-2024/SV, Mowing – City Parks to Global Greenz LLC of Melbourne, Florida for a one-year period, with the option to renew for four (4) additional one-year terms.

ATTACHMENTS:

1. Tabulation

IFB #15-0-2024/SVM MOWING - CITY PARKS				Global Greenz LLC 2800 Allen Hill Ave Melbourne, FL 32940 321-725-8013		Hill's Premier Outdoor Services Inc 4540 US 1 Melbourne, FL 32935 828-638-7500		Sea of Green Landscape Maintenance LLC 1650 Barrett Dr Rockledge, FL 32955 321-507-3317		Bless Hand Land Care 20 S Rose Ave Suite 4 Kissimmee, FL 34741 689-260-0565		Micnor Corp dba US Laws of Brevard 374 Commerce Pkwy Rockledge, FL 32955 321-636-0655		Yellowstone Landscape - Southeast LLC 8525 20th St Vero Beach, FL 32966 386-237-2338		Rotolo Consultants Inc 1733 Benbow Ct Apopka, FL 32703 985-643-2427		Florida Pro Lawns LLC 603 Floyd St SE Palm Bay, FL 32909 321-591-0621		Brightview Landscape Services Inc 3340 SE Dixie Hwy Stuart, FL 34997 772-220-3676		W&G Maintenance Corp 253 Wading Bird Cir SW Palm Bay, FL 32908 321-394-5085	
Red indicates extension error, corrected on this Tabulation				Kristin@globalgreenz.com		gordon@hillspremieroutdoorservices.com		shawm.choron@sog-landscape.com		blesshandlandcarellc@gmail.com		meredith@uslawsofbrevard.com		bcritcher@yellowstonelandscape.com		maintenance@rotolconsultants.com		tdurant@floridaphi.com		Sterling.Baker@brightview.com		wudson@wgmaintenance.com	
ITEM	ITEM DESCRIPTION	Est Annual Qty	UOM	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	AIS Trail	39	CUT	\$ 38.91	\$ 1,517.49	\$ 35.00	\$ 1,365.00	\$ 42.99	\$ 1,676.61	\$ 65.00	\$ 2,535.00	\$ 166.00	\$ 6,474.00	\$ 40.00	\$ 1,560.00	\$ 98.05	\$ 3,823.95	Determined Non-Responsible	Determined Non-Responsible	Determined Non-Responsible	Determined Non-Responsible		
2	Arc Park	39	CUT	\$ 40.00	\$ 1,560.00	\$ 30.00	\$ 1,170.00	\$ 40.00	\$ 1,560.00	\$ 90.00	\$ 3,510.00	\$ 133.00	\$ 5,187.00	\$ 85.00	\$ 3,315.00	\$ 112.60	\$ 4,391.40						
3	Castaway Point Park	39	CUT	\$ 70.04	\$ 2,731.56	\$ 65.00	\$ 2,535.00	\$ 81.99	\$ 3,197.61	\$ 100.00	\$ 3,900.00	\$ 166.00	\$ 6,474.00	\$ 133.00	\$ 5,187.00	\$ 216.34	\$ 8,437.26						
4	Dade Circle Park	39	CUT	\$ 25.00	\$ 975.00	\$ 25.00	\$ 975.00	\$ 28.99	\$ 1,130.61	\$ 25.50	\$ 994.50	\$ 66.00	\$ 2,574.00	\$ 20.00	\$ 780.00	\$ 46.30	\$ 1,805.70						
5	Dewar Park	39	CUT	\$ 189.02	\$ 7,371.78	\$ 180.00	\$ 7,020.00	\$ 201.00	\$ 7,839.00	\$ 185.00	\$ 7,215.00	\$ 398.00	\$ 15,522.00	\$ 176.00	\$ 6,864.00	\$ 319.03	\$ 12,442.17						
6	Driskell Park	39	CUT	\$ 85.61	\$ 3,338.79	\$ 85.00	\$ 3,315.00	\$ 99.99	\$ 3,899.61	\$ 90.00	\$ 3,510.00	\$ 166.00	\$ 6,474.00	\$ 100.00	\$ 3,900.00	\$ 185.33	\$ 7,227.87						
7	Fred Lee Park	39	CUT	\$ 261.30	\$ 10,190.70	\$ 250.00	\$ 9,750.00	\$ 274.99	\$ 10,724.61	\$ 235.50	\$ 9,184.50	\$ 232.00	\$ 9,048.00	\$ 615.00	\$ 23,985.00	\$ 454.55	\$ 17,727.45						
8	Fred Poppe Regional Park	39	CUT	\$ 1,432.18	\$ 55,855.02	\$ 1,500.00	\$ 58,500.00	\$ 1,499.00	\$ 58,461.00	\$ 1,475.00	\$ 57,525.00	\$ 1,892.00	\$ 73,788.00	\$ 3,249.00	\$ 126,711.00	\$ 2,920.31	\$ 113,892.09						
9	Goode Park	39	CUT	\$ 161.22	\$ 6,287.58	\$ 155.00	\$ 6,045.00	\$ 169.99	\$ 6,629.61	\$ 195.00	\$ 7,605.00	\$ 166.00	\$ 6,474.00	\$ 221.00	\$ 8,619.00	\$ 265.98	\$ 10,373.22						
10	Inspiration Park	39	CUT	\$ 67.00	\$ 2,613.00	\$ 80.00	\$ 3,120.00	\$ 59.99	\$ 2,339.61	\$ 100.00	\$ 3,900.00	\$ 133.00	\$ 5,187.00	\$ 111.00	\$ 4,329.00	\$ 161.32	\$ 6,291.48						
11	Knecht Park	39	CUT	\$ 217.39	\$ 8,478.21	\$ 210.00	\$ 8,190.00	\$ 221.00	\$ 8,619.00	\$ 235.00	\$ 9,165.00	\$ 358.00	\$ 13,962.00	\$ 479.00	\$ 18,681.00	\$ 492.33	\$ 19,200.87						
12	Liberia Park	39	CUT	\$ 31.52	\$ 1,229.28	\$ 25.00	\$ 975.00	\$ 31.00	\$ 1,209.00	\$ 45.00	\$ 1,755.00	\$ 66.00	\$ 2,574.00	\$ 21.00	\$ 819.00	\$ 53.19	\$ 2,074.41						
13	Liberty Park - included Fire Rescue Headquarters	39	CUT	\$ 343.59	\$ 13,400.01	\$ 350.00	\$ 13,650.00	\$ 349.00	\$ 13,611.00	\$ 390.00	\$ 15,210.00	\$ 448.00	\$ 17,472.00	\$ 650.00	\$ 25,350.00	\$ 739.97	\$ 28,858.83						
14	Lynbrook Park	39	CUT	\$ 169.58	\$ 6,613.62	\$ 160.00	\$ 6,240.00	\$ 173.99	\$ 6,785.61	\$ 210.00	\$ 8,190.00	\$ 189.00	\$ 7,371.00	\$ 302.00	\$ 11,778.00	\$ 350.74	\$ 13,678.86						
15	Lynn Manion Nungesser Park	39	CUT	\$ 212.37	\$ 8,282.43	\$ 205.00	\$ 7,995.00	\$ 219.00	\$ 8,541.00	\$ 230.00	\$ 8,970.00	\$ 232.00	\$ 9,048.00	\$ 452.00	\$ 17,628.00	\$ 523.04	\$ 20,398.56						
16	Madden Park	39	CUT	\$ 42.00	\$ 1,638.00	\$ 35.00	\$ 1,365.00	\$ 39.99	\$ 1,559.61	\$ 55.50	\$ 2,164.50	\$ 100.00	\$ 3,900.00	\$ 45.00	\$ 1,755.00	\$ 90.59	\$ 3,533.01						
17	North View Properties adjacent to Liberia Park - 2181, 2185, 2189, 2136, 2171, 2173 Northview St NE	39	CUT	\$ 119.06	\$ 4,643.34	\$ 115.00	\$ 4,485.00	\$ 180.00	\$ 7,020.00	\$ 50.50	\$ 1,969.50	\$ 66.00	\$ 2,574.00	\$ 30.00	\$ 1,170.00	\$ 62.17	\$ 2,424.63						
18	Oakview Park	39	CUT	\$ 103.61	\$ 4,040.79	\$ 75.00	\$ 2,925.00	\$ 93.00	\$ 3,627.00	\$ 130.00	\$ 5,070.00	\$ 100.00	\$ 3,900.00	\$ 134.00	\$ 5,226.00	\$ 208.82	\$ 8,143.98						
19	Patrick Woodard Memorial Park	39	CUT	\$ 100.00	\$ 3,900.00	\$ 110.00	\$ 4,290.00	\$ 119.00	\$ 4,641.00	\$ 140.00	\$ 5,460.00	\$ 100.00	\$ 3,900.00	\$ 118.00	\$ 4,602.00	\$ 146.24	\$ 5,703.36						
20	Palm Bay Aquatic Center	39	CUT	\$ 83.39	\$ 3,252.21	\$ 100.00	\$ 3,900.00	\$ 91.00	\$ 3,549.00	\$ 115.00	\$ 4,485.00	\$ 100.00	\$ 3,900.00	\$ 122.00	\$ 4,758.00	\$ 146.17	\$ 5,700.63						
21	Palm Bay Senior Center	39	CUT	\$ 125.00	\$ 4,875.00	\$ 125.00	\$ 4,875.00	\$ 118.00	\$ 4,602.00	\$ 165.00	\$ 6,435.00	\$ 189.00	\$ 7,371.00	\$ 209.00	\$ 8,151.00	\$ 280.25	\$ 10,929.75						
22	Pollak Park	39	CUT	\$ 44.70	\$ 1,743.30	\$ 40.00	\$ 1,560.00	\$ 51.00	\$ 1,989.00	\$ 90.00	\$ 3,510.00	\$ 66.00	\$ 2,574.00	\$ 69.00	\$ 2,691.00	\$ 127.15	\$ 4,958.85						
23	Reiviera Park	39	CUT	\$ 103.16	\$ 4,023.24	\$ 95.00	\$ 3,705.00	\$ 114.00	\$ 4,446.00	\$ 170.00	\$ 6,630.00	\$ 66.00	\$ 2,574.00	\$ 141.00	\$ 5,499.00	\$ 141.92	\$ 5,534.88						
24	Sacrifice Park	39	CUT	\$ 32.79	\$ 1,278.81	\$ 25.00	\$ 975.00	\$ 33.00	\$ 1,287.00	\$ 55.50	\$ 2,164.50	\$ 100.00	\$ 3,900.00	\$ 38.00	\$ 1,482.00	\$ 68.57	\$ 2,674.23						
25	Stearns Point Park	39	CUT	\$ 35.00	\$ 1,365.00	\$ 25.00	\$ 975.00	\$ 33.00	\$ 1,287.00	\$ 60.00	\$ 2,340.00	\$ 166.00	\$ 6,474.00	\$ 70.00	\$ 2,730.00	\$ 104.08	\$ 4,059.12						
26	Twin Lakes Park	39	CUT	\$ 229.62	\$ 8,955.18	\$ 225.00	\$ 8,775.00	\$ 237.00	\$ 9,243.00	\$ 245.00	\$ 9,555.00	\$ 230.00	\$ 8,970.00	\$ 285.00	\$ 11,115.00	\$ 297.42	\$ 11,599.38						
27	Veterans Memorial Park	39	CUT	\$ 389.17	\$ 15,177.63	\$ 375.00	\$ 14,625.00	\$ 394.99	\$ 15,404.61	\$ 390.00	\$ 15,210.00	\$ 444.00	\$ 17,316.00	\$ 546.00	\$ 21,294.00	\$ 546.26	\$ 21,304.14						
28	Victoria Park	39	CUT	\$ 74.49	\$ 2,905.11	\$ 75.00	\$ 2,925.00	\$ 81.00	\$ 3,159.00	\$ 80.00	\$ 3,120.00	\$ 345.00	\$ 13,455.00	\$ 77.00	\$ 3,003.00	\$ 142.98	\$ 5,576.22						
29	West Pines Estates Park, 1835 Wake Forest Rd NW	39	CUT	\$ 124.24	\$ 4,845.36	\$ 210.00	\$ 8,190.00	\$ 128.00	\$ 4,992.00	\$ 110.00	\$ 4,290.00	\$ 189.00	\$ 7,371.00	\$ 96.00	\$ 3,744.00	\$ 130.29	\$ 5,081.31						
PER CUT SUBTOTAL x 39 = ANNUAL TOTAL COST				\$ 4,950.96	\$ 193,087.44	\$ 4,985.00	\$ 194,415.00	\$ 5,205.90	\$ 203,030.10	\$ 5,527.50	\$ 215,572.50	\$ 7,072.00	\$ 275,808.00	\$ 8,634.00	\$ 336,726.00	\$ 9,431.99	\$ 367,847.61						