



1 Lp35 and 1 Lucas Device August 2024

Quote Number:

10963874

Version:

1

Prepared For:

PALM BAY FIRE DEPT

Attn:

Quote Date:

08/08/2024

Expiration Date:

11/06/2024

Remit to:

Stryker Sales, LLC  
21343 NETWORK PLACE  
CHICAGO IL 60673-1213  
USA

Rep:

Kellie Smith

Email:

kellie.smith1@stryker.com

Phone Number:

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	PALM BAY FIRE DEPT	Name:	PALM BAY FIRE DEPT	Name:	PALM BAY FIRE DEPT
Account #:	20058404	Account #:	20058404	Account #:	20058404
Address:	899 CARLYLE AVE SE	Address:	899 CARLYLE AVE SE	Address:	899 CARLYLE AVE SE
	PALM BAY		PALM BAY		PALM BAY
	Florida 32909-4524		Florida 32909-4524		Florida 32909-4524

Equipment Products:

#	Product	Description	U/M	Qty	List Price	Discount %	Sell Price	Total
1.0	70335-000042	LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT	PCE	1	\$51,400.00	10.0%	\$46,260.00	\$46,260.00
2.0	11335-000001	BATTERY, LI-ION, WITH IFU, LP35	PCE	2	\$1,000.00	24.99%	\$750.10	\$1,500.20
3.0	11140-000102	CHARGER, BATTERY, LP35	PCE	1	\$3,000.00	24.99%	\$2,250.30	\$2,250.30
4.0	11140-000131	POWER CORD,C13 ST,10FT,HOSPITAL GRADE	PCE	1	\$108.00	24.99%	\$81.01	\$81.01
5.0	11996-000519	LNCS-II rainbow DCI 8? SpCO, Adult Reusable Sensor	PCE	1	\$859.00	24.99%	\$644.34	\$644.34
6.0	11996-000456	RD SET DCI, 3ft. Adult Reusable Sensor, 1/box	PCE	1	\$404.00	24.99%	\$303.04	\$303.04
7.0	11996-000455	RD SET DCIP, Pediatric Reusable Sensor, 1/box	PCE	1	\$404.00	24.99%	\$303.04	\$303.04
8.0	11160-000011	NIBP Cuff-Reusable, Infant	PCE	1	\$30.00	25.0%	\$22.50	\$22.50
9.0	11160-000013	NIBP Cuff-Reusable, Child	PCE	1	\$34.00	25.0%	\$25.50	\$25.50
10.0	11160-000021	NIBP CUFF- REUSEABLE,SMALL ADULT, BAYONET	PCE	1	\$40.00	25.0%	\$30.00	\$30.00
11.0	11160-000019	NIBP Cuff-Reusable, Adult X Large	PCE	1	\$67.00	24.99%	\$50.26	\$50.26
12.0	11111-000041	ASSY, CABLE, ECG, 15 LEAD, 3 WIRE PRECOR	PCE	1	\$120.00	24.99%	\$90.01	\$90.01



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21343 NETWORK PLACE  
CHICAGO IL 60673-1213  
USA

Rep:Kellie Smith

Email:kellie.smith1@stryker.com

Phone Number:

Quote Date:08/08/2024

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#	Product	Description	U/M	Qty	List Price	Discount %	Sell Price	Total
13.0	11335-000008	KIT, STORAGE BAGS, LP35	PCE	1	\$600.00	24.99%	\$450.06	\$450.06
14.0	11150-000020	KIT, MODEM, NA, LP35	PCE	1	\$1,500.00	24.99%	\$1,125.15	\$1,125.15
15.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	PCE	1	\$20,015.00	14.0%	\$17,212.90	\$17,212.90
16.0	11576-000060	LUCAS Desk-Top Battery Charger	PCE	1	\$1,555.00	24.99%	\$1,166.41	\$1,166.41
17.0	11576-000071	LUCAS External Power Supply	PCE	1	\$492.00	24.99%	\$369.05	\$369.05
18.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	PCE	1	\$925.00	24.99%	\$693.84	\$693.84
Equipment List Price:								\$83,553.00
Equipment Total:								\$72,577.61

Price Totals:

Total List Price:	\$83,553.00
Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$1,157.58
Grand Total:	\$73,735.19

Comments:

Sourcewell Contract #041823-STY

Pricing is accordance with sourcewell contract pricing. With bulk purchase customer is compliant with contract but can be given higher discount than minimum sourcewell discounts.



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Prices: In effect for 30 days

Terms: Net 30 Days

**Terms and Conditions:**  
Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at [https://techweb.stryker.com/Terms\\_Conditions/index.html](https://techweb.stryker.com/Terms_Conditions/index.html).