



01/31/2025

**PALM BAY FIRE DEPARTMENT**  
899 CARLYLE AVE SE  
PALM BAY, Florida 32909-4524

**Equipment:** See proposal for detailed equipment descriptions and pricing.

**Finance structure:** Conditional Sale

**Payment terms:**

	5 annual payments
<b>Proposal total</b>	\$860,305.52
<b>Total payment</b>	\$194,171.25

*Payments are exclusive of all applicable taxes and freight unless otherwise noted.*

**Contract commencement:** Upon delivery, installation, and acceptance.

**Transfer of title:** At contract commencement.

**Down payment:** No down payment required.

**First payment due:** Net 30 following installation.

**Interim rent:** Stryker does not charge interim rent.

**Documentation fees:** Stryker does not charge documentation fees.

**Payment adjustment:** The payments quoted herein were calculated based, in part, on an interest rate equivalent as quoted on Bloomberg under the SOFR Swap Rate that would have a repayment term equivalent to the initial term (or an interpolated rate if a like-term is not available) as reasonably determined by Stryker's Flex Financial division. Flex Financial reserves the right to adjust the payments prior to contract commencement to maintain current economics of this proposed transaction. "SOFR" with respect to any day means the secured overnight financing rate published for such day by the Federal Reserve Bank of New York, as the administrator of the benchmark (or a successor administrator) on the Federal Reserve Bank of New York's Website as quoted by Bloomberg.

**Deal consummation:** This proposal is subject to final credit, pricing, and documentation approval. Legal documents must be signed before your equipment can be delivered.

Please note that this proposal is subject to change if documents are not signed prior to **02/28/2025**.



13 Lifepak 35 2025

Quote Number:11059195

Version:1

Prepared For:PALM BAY FIRE DEPT

Attn:

Remit to:Stryker Sales, LLC

21343 NETWORK PLACE

CHICAGO IL 60673-1213

USA

Rep:Kellie Smith

Email:kellie.smith1@stryker.com

Phone Number:

Quote Date:01/31/2025

Expiration Date:05/01/2025

Contract Start:01/30/2025

Contract End:01/29/2026

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	PALM BAY FIRE DEPT	Name:	PALM BAY FIRE DEPT	Name:	PALM BAY FIRE DEPT
Account #:	20058404	Account #:	20058404	Account #:	20058404
Address:	899 CARLYLE AVE SE	Address:	899 CARLYLE AVE SE	Address:	899 CARLYLE AVE SE
	PALM BAY		PALM BAY		PALM BAY
	Florida 32909-4524		Florida 32909-4524		Florida 32909-4524

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	70335-000042	LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT	14	\$47,288.00	\$662,032.00
2.0	11335-000001	LIFEPAK FLEX Lithium-Ion Battery	28	\$750.10	\$21,002.80
3.0	11140-000102	LIFEPAK FLEX Battery Charger	14	\$2,250.30	\$31,504.20
4.0	11140-000131	AC Power Cord (North America, hospital grade)	14	\$81.01	\$1,134.15
5.0	11996-000519	LNCS-II Reusable rainbow 8-wavelength Adult Sensor	14	\$666.84	\$9,335.74
6.0	11996-000456	RD SET DCI Reusable Sensor, Adult	14	\$313.54	\$4,389.59
7.0	11996-000455	RD SET DCI Reusable Sensor, Pediatric	14	\$313.54	\$4,389.59
8.0	11160-000011	Reusable Cuff, Infant, 8-14 cm	14	\$23.25	\$325.54
9.0	11160-000013	Reusable Cuff, Pediatric, 13-20 cm	14	\$26.25	\$367.55
10.0	11160-000021	Reusable Cuff, Small, Adult, 18-26 cm	14	\$30.00	\$420.06
11.0	11160-000019	Reusable Cuff, X-Large, Adult, 35-44 cm	14	\$51.76	\$724.60
12.0	11111-000041	LIFEPAK 3-wire extended precordial ECG cable	14	\$90.01	\$1,260.17
13.0	11335-000008	LIFEPAK 35 Storage Bag Kit	14	\$450.06	\$6,300.84
15.0	11260-000073	Shoulder Strap	14	\$56.26	\$787.61
Equipment Total:					\$743,974.28



13 Lifepak 35 2025

Quote Number: 11059195

Remit to: Stryker Sales, LLC  
21343 NETWORK PLACE  
CHICAGO IL 60673-1213  
USA

Version: 1  
Prepared For: PALM BAY FIRE DEPT  
Attn:

Rep: Kellie Smith  
Email: kellie.smith1@stryker.com  
Phone Number:

Quote Date: 01/31/2025  
Expiration Date: 05/01/2025  
Contract Start: 01/30/2025  
Contract End: 01/29/2026

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-LP15H-LP35	TRADE IN LP15 V4 HIGH FOR LP35	12	-\$8,000.00	-\$96,000.00
TR-LPLOYAL-H2	LP35 Loyalty Program LP15 High Year 1-2	2	-\$6,000.00	-\$12,000.00

ProCare Products:

#	Product	Description	Qty	Sell Price	Total
17.1	LIFEPAK35-FLD-PRO	Lifepak35 for LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/ CELL/LN/CPRIN,STD,BT  01/31/2025 - 01/30/2032  Parts, Labor, Travel Preventative Maintenance Batteries Service	13	\$15,107.40	\$196,396.20
ProCare Total:					\$196,396.20

Data Solutions:

#	Product	Description	Qty	Sell Price	Total
14.0	11150-000020	LIFEPAK Cellular Modem, North America	14	\$1,125.15	\$15,752.10
Data Solutions Total:					\$15,752.10

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$12,182.94
Grand Total:	\$860,305.52

Prices: In effect for 30 days  
Terms: Net 30 Days



13 Lifepak 35 2025

Quote Number:	11059195	Remit to:	Stryker Sales, LLC 21343 NETWORK PLACE CHICAGO IL 60673-1213 USA
Version:	1	Rep:	Kellie Smith
Prepared For:	PALM BAY FIRE DEPT	Email:	kellie.smith1@stryker.com
Attn:		Phone Number:	

Quote Date: 01/31/2025  
Expiration Date: 05/01/2025  
Contract Start: 01/30/2025  
Contract End: 01/29/2026

**Terms and Conditions:**  
Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at [https://techweb.stryker.com/Terms\\_Conditions/index.html](https://techweb.stryker.com/Terms_Conditions/index.html).

ENDING APPROVAL