

Self-Storage Parking Reduction for Cogan Self-Storage

The subject project is being proposed by an experienced national self-storage developer. They have many projects in their portfolio including a couple of recent projects of similar size to compare. The attached table identifies three very similar projects with an average of 12 trips per day total. Our project proposes a total of fourteen parking spaces with an anticipated average of only 12 total trips per day. We also have two loading zones which are anticipated to be utilized by the majority of the project trips. Based on this data, our client's experience and our experience with this type of use the proposed parking for the site plan would be more than adequate. Thank you in advance for your consideration.

2023 CUSTOMER COUNTS



| Market | Average Customer Trips Per Day Per Month | | | Average |
|---------------------------------------|---|-----------------------|--------------------|----------------|
| | Summerville, SC | Charleston, SC | Atlanta, GA | |
| <i>Building Size (SF)</i> | <i>100,000</i> | <i>95,000</i> | <i>115,000</i> | |
| January | 7 | 17 | 5 | 9 |
| February | 8 | 18 | 8 | 11 |
| March | 11 | 17 | 9 | 12 |
| April | 9 | 14 | 10 | 11 |
| May | 10 | 16 | 11 | 12 |
| June | 10 | 14 | 12 | 12 |
| July | 9 | 17 | 15 | 13 |
| August | 6 | 16 | 13 | 11 |
| September | 3 | 18 | 15 | 12 |
| October | 13 | 18 | 18 | 16 |
| November | 14 | 20 | 18 | 17 |
| December | 13 | 18 | 18 | 16 |
| Average Customer Trips Per Day | 9 | 16 | 12 | 12 |