



The Value of a Workday Investment for the City of Palm Bay

April 18, 2024

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Momentum in the Public Sector

“Proven Experience”
95% Customer Satisfaction



Key Factors Why Organizations Move to Workday



Ownership Experience

- 95% Customer Satisfaction
- All customers on **same version** for robust community sharing
- Track record of deployment success



Integration

- Single application platform to administer and utilize
- **Single source** for data



Security

- Unified role-based security and **always-on audit** across entire solution
- **Cyber security**



Modern Technology

- Single mobile application for **unified experience and increased adoption**
- Industry-relevant and broad innovations for new features

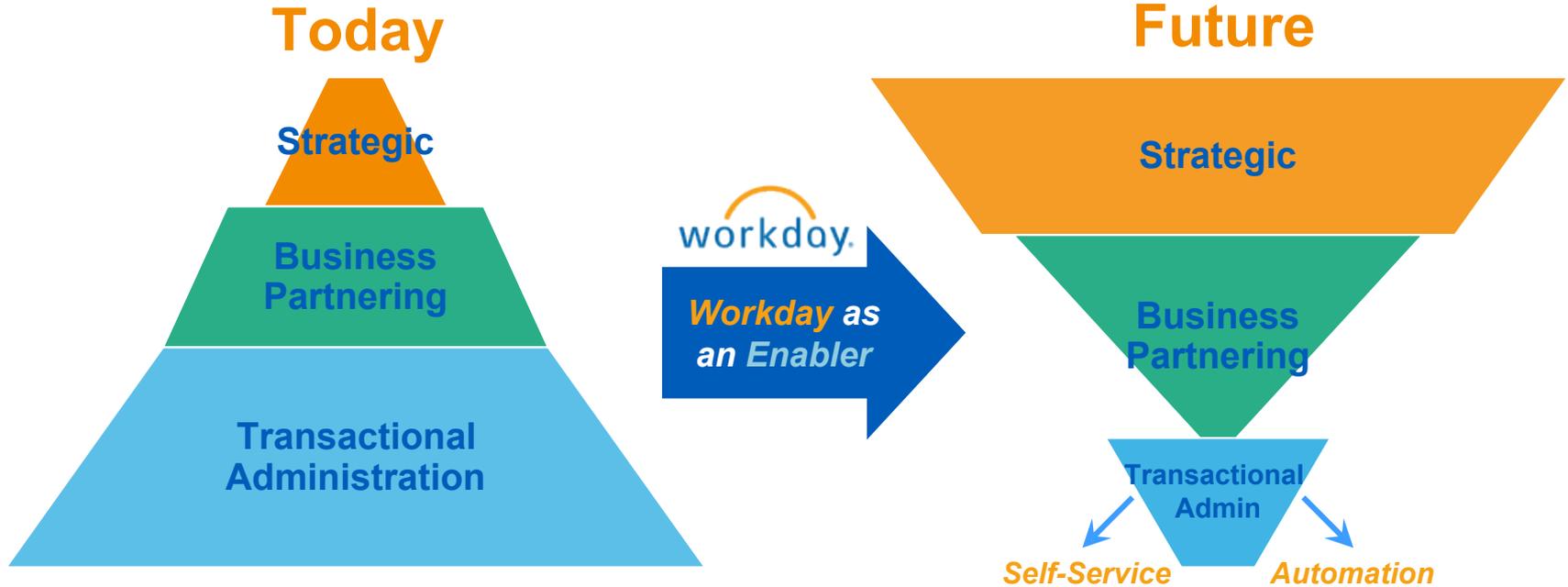


Reporting & Analytics

- Reports are native and do not require additional skillset or cost
- **Words, not code**



Adopting to Your New Strategic Plan



Manual, disconnected processes and the lack of standardization, automation, and data governance mean Finance and HR resources are disproportionately focused on transactional tasks

With an investment in a unified system and process improvement, Finance and HR will be able to redirect focus toward higher value-added activities in support of strategic priorities

Proven Value: Enterprise Cloud in the Public Sector

Financials



60% reduction in annual budgeting cycle time



90% reduction in the size of the Chart of Accounts



15% reduction in out of policy spend



53% reduction in requisition to PO cycle time



33% reduction in time to complete annual grant audits

HCM Pay



83% decrease in time to fill open positions



81% reduction in time to onboard new employees



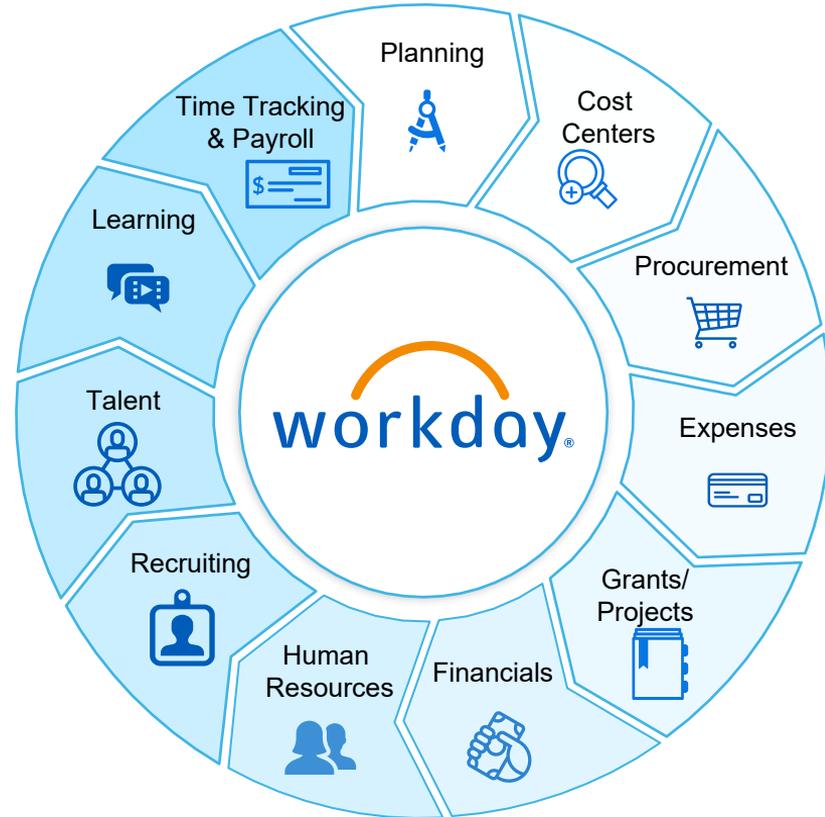
50% decrease in open enrollment processing times



79% reduction in payroll processing times



85% reduction in payroll overpayments



Case Study: Clark County, Washington - Finance

CUSTOMER

- South West Washington
- 1,500 Employees
- Washington's fifth-most populous county

CHALLENGE

- **Financial applications were rigid**, and costly to maintain or upgrade
- **Burdened with multiple sources** of information and a lagging capability set
- **Lack of insight** into key metrics and analytics



WORKDAY IN ACTION

- **All aspects of the procure-to-pay** process are managed and controlled in one system
- **Timing of invoice payments** are easily controlled to maximize supplier discounts and/or cash flow purposes
- **Auditable processes exist** and transactions are self-documenting for key accounting practices

REALIZING VALUE



40% reduction in the number of ledger accounts

Reduced maverick spending by **15%**



60% reduction in payroll cycle time

30% avg reduction in expense reimbursement



Case Study: Clark County, Washington - HCM

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CHALLENGE

- **Heavily customized** and unmanageable system
- Manual processes and lack of workflow **lowered efficiency**
- Daily payroll and HR tasks required **numerous paper forms**



WORKDAY IN ACTION

- **Full employee lifecycle management** from interview to retirement
- **Consolidated core applications** while delivering new functionality and an expanded capability set
- **Process and technology improvements** have enabled the County to gain better control via fully visible audit trails and system led eligibility rules / approvals.

REALIZING VALUE



80% reduction in the time required to implement org changes

83% reduction in the amount of time for the recruit to hire process



50% reduction in the time to onboard new employees



100% employee self service for all HR related requests

Why Workday?



User Experience

Aligned with the City vision
for Finance & HR experience

Consumer-grade design and
industry-leading ease of use

World-class employee and
candidate experience



Trust

Single source of truth for
real-time data

Transparency and actionable
insights

A trusted partner with a track
record of on-time, on-budget
deployments



Future-Ready

Scalable, built for change and
growth

Continuous innovation

Extensive capabilities across
Finance, HR, and Analytics

\$\$ Never budget again for Upgrades \$\$



Thank You

