



CUES



City of Palm Bay Public Works

Brant Hoffmann
Palm Bay, Florida

Dear Brant,

Thank you for your interest in CUES products and allowing us the opportunity to provide pricing. We understand the task of choosing a vendor can be daunting and respect how difficult it is to weigh the differences from one manufacturer to another, especially for such a specialty technical product like that of pipeline inspection equipment and software.

Since 1964, CUES has been the industry leader offering the most reliable and durable equipment in the world while bringing the best available technologies to the market to further the efficiency and effectiveness of any pipeline inspection program. A few key points on why I feel CUES is the best fit for your team...

- 100% American Made. All Engineering, Sales, Services, and Support are completed in-house.
- The Cues Factory, Customer Support Center, and Stock Room are all centrally located in Orlando, FL.
- We carry over \$25 million in Parts and Loaner Inventory with over 98% of them shipping the same day.
- Loaner Equipment is Available for the Lifetime that you own Cues Products...meaning limited downtime.
- No 3rd Parties. We provide direct factory sales, service, and support for the lifetime of the product.
- No Obsolescence. Equipment Support for 10+ years after purchase.

We have a world-class technical support team to support your team for every need, every time with the most collective industry knowledge of any manufacturer while being the only industry company to offer a 100% full-circle solution for all your pipeline inspection needs. I sincerely appreciate your interest, please do not hesitate to contact me with any questions or comments.

Finally, I view my relationship with your team as a partnership rather than simply being a vendor for you. I take pride in providing long-term solutions for your team to meet your needs of now and into the future. I know I can provide the equipment and after-sales support for your long-term success, and I appreciate the opportunity in advance.

Sincerely,

Stuart Rome | Regional Sales – South Florida | CUES, INC. | **m:** 407.784.0568 | **e:** srome@cuesinc.com



TVO Truck System Quote Storm Pipeline Inspection (HGAC Contract SC06-24)

Quote Date: September 11, 2024

CUES Document Number: October 31, 2024

Prepared By: Stuart Rome, Regional Sales – South Florida

Chassis & Box

- Ford F-550 Diesel 4x4 Chassis (19,500 lb. GVWR)
- 16FT Cargo Box

Power System

- Onan 7.5 kW Quiet Diesel™ Generator
- Generator Compartment
- Automatic Power Transfer Switch
- System Engineering Panel for Power Information & Generator Functions
- Commercial Power Supply Receptacle with 25FT Cord & Plug

Control Room Build-Out

- EVO3.0 Interior Package
- Roof Top AC System
- Curbside Door with Fold-Down Steps
- Bench Seat with Storage
- Single Closet in Control Room
- Kemlite Wall & Ceiling Covering
- Lonseal Lonplate Flooring
- Rack Mount Electric Equipment Area Above Desk Control Console
- Breaker Box Storage Area with Locking Positive Latch
- Bulkhead Wall with Passage Door from Control Room to Equipment Room
- Tinted Viewing Window in Bulkhead Wall & Bulkhead Door
- Desktop/Worktop Area
- High Intensity LED Light Fixtures

Equipment Room Build-Out

- EVO3.0 Interior Package
- Kemlite Wall & Ceiling Covering
- Lonseal Lonplate Flooring
- 20 Gallon Wash Down System with 25FT Water Hose & Nozzle
- Upper & Lower Storage Cabinet in Equipment Room
- 32" Flat Screen Monitor Mounted in Bulkhead Wall
- High Intensity LED Light Fixtures
- 15-Minute Courtesy Timer Located at Rear Door for 12V LED Interior Lights
- 4 cfm @ 100 psi compressor mounted on 30-gallon, vertical accumulator tank

Safety, Security, & Storage

- Back-Up Camera for Truck Chassis



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- CUES Exclusive Power Boom Crane System
- Safety Entry/Exit Bumper with Fold Up 3rd Step
- Lockable Transporter Storage Drawer in Left Rear Bumper
- Dual Aluminum Drawer Stack in Right Rear Bumper
- 5 Drawer Tool Chest in Equipment Room
- Packrat Storage in Lower Cabinet
- Strobe Package: Two in grill, two on each side box in center high and low, two on rear of box
- Cone holder – front bumper
- Branch guard for roof AC

Core Camera System Components

- CUES Summit Power & Computing Control Unit
- CUES Summit Mainline Reel Assembly with Auto Payout
- 1,500 FT Gold Multi-Conductor Kevlar Reinforced TV Cable
- Dual 22" Flat Screen Monitors for Control Room Operations
- Wireless & Wired Controllers for Camera/Transporter Operations

Mainline Transporter & Transporter Accessories

- Steerable Pipe Ranger steerable transporter for 8-72"
 - Includes all rubber, pneumatic, and high traction spike wheel sets for inspection range
 - Electric camera lift
 - Rearview camera

Mainline Camera & Camera Accessories

- OZII Mainline Camera with LED Lighting and standard 512 Hz Sonde to include:
 - Laser Diodes to measure joint separations, cracks
- Spare OZII Mainline Camera with LED Lighting and standard 512 Hz Sonde to include:
 - Spare Laser Diodes to measure joint separations, cracks

Computer System & Inspection Software

- GraniteNet Basic Condition Assessment software with one-year renewable support plan to include:
 - H.264 module to maintain MP4 resolution while optimizing data and video storage
 - ESRI interface module to accept the City's GIS maps and data in the truck (already implemented on sewer side)

Misc. Items

- Test Cable Assembly
- Multi-Conductor TV Tool Kit
- Cable Protection Package

Training/Delivery

- Three Days Initial On-Site Field Training
- Two Days future refresher training
- Delivery

Price	\$422,000.00
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If required to work with current GIS network:

- | | |
|---------------------------------------|---------|
| • ESRI import module | \$2,005 |
| • ESRI implementation (remote) | \$4,500 |
| • GraniteNet Office with support plan | \$1,600 |

Detailed equipment list follows on pages 6-12. Equipment list supersedes summary above



CUES is a proud Associate Member of FLAGFA.

Our Equipment Systems are available on several competitive and widely accepted Government contracts.

Detailed Specifications & Contract Purchases

Detailed technical specifications are available upon request to help your team define language for any upcoming competitive bid requirement to ensure your team is receiving the equipment package to best your needs. Additionally, for our municipal clients, CUES equipment is available through piggyback purchases from various other municipalities that have purchased identical or similar equipment packages as quoted as well as through competitively bid cooperative contracts like the HGAC Buy Contract.

References

A list of product specific references or general company references are available upon request.

Sole Source Statement

CUES, Inc. is the sole source direct provider for all CUES CCTV Equipment, Services, Parts, and Support for the entire state of Florida. Furthermore, we are the sole CCTV equipment manufacturer located physically in the state of Florida. While other manufacturer's may claim to be within the state, they do so through 3rd party dealerships and manufacturer's representatives and are not themselves located in Florida to service and support your account. Other vendors may claim to be able to work on CUES equipment but CUES, Inc. itself is the only authorized provider of sales, service, and support for CUES equipment. Any use of a vendor outside of CUES, Inc. that modifies, services, or provides technical parts may risk voiding any applicable CUES, Inc. warranty.

If you already own CUES equipment, we are the sole provider that is directly compatible with all your existing equipment. CUES is the only manufacturer to offer a 100% full circle compatibility where all existing mainline cameras and transporters are 100% compatible with any new/future CUES, Inc. equipment purchase. This full circle compatibility allows older equipment to work on newer TV systems and newer equipment to operate on some older systems.



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Purchase Terms & Conditions

Delivery: 120 Days After Receipt of Order. Delivery is an ESTIMATE ONLY based on the current production schedule as of the date of quotation and is subject to change. For accurate delivery, please contact your CUES Regional Sales Manager at the time of order.

Payment: NET 30 Terms for active, established CUES customers with an approved account application on file with CUES, Inc. Accounting. For all new non-municipal customers or if your account has been inactive for more than 12 months, full payment is due prior to delivery with a minimum deposit of 25% due to at time of order.

Taxes & Pricing: Unless otherwise noted, pricing above does not include any applicable sales tax. The final invoice will reflect all taxes unless there is a tax-exempt certificate on file with CUES, Inc. Accounting.

This Quote and the goods and services quoted thereunder are subject to Cues, Inc. Standard Terms and Conditions of Sale found at: <https://cuesinc.com/pages/cues-terms-and-conditions-of-sale>. By accepting this Quote, Buyer agrees to be bound by these terms.



Specifications For: Palm Bay Public Works, City of (FL)

1 FORD F-550 DIESEL CAB CHASSIS 205" WB 4X4 CHASSIS

- 1 6.7L V8 Diesel Engine
- 1 Automatic Transmission
- 1 19,500 lb. GVWR
- 1 205" Wheelbase
- 1 4 Wheel Drive
- 1 Cab Air Conditioner

1 16' CARGO BOX FOR CAB/CHASSIS

- 1 LED Light Package Includes Body Clearance and Stop / Tail / Turn
- 1 Full Width Barn Doors with CAM (Pipe) Locks on Each Door
- 2 Laminated Steel Lock
- 1 Kemlite Covering on Inside Rear Doors
- 1 Back Up Alarm

1 POWER BOOM CRANE WITH LED LIGHTING, REEL MOUNT

1 POWER BOOM CRANE CONTROLLER HOLDER

1 WIRELESS POWERBOOM CRANE CONTROLLER

1 SAFE ENTRY/EXIT BUMPER INSTALLED

- 1 Three (3) Steps Evenly Spaced
- 1 Bottom Step Folds Up for Ground Clearance
- 1 Safety Grab Handle

1 KICKPLATE TRANSPORTER STORAGE

- 1 Lockable Storage Compartment for Camera and Transporter
- 1 Sliding Drawer
- 1 Notch in rear door threshold of body for TV cable to pass through to transporter storage drawer

1 KICKPLATE 2 DRAWER STACK ALUMINUM STORAGE

1 BACK-UP COLOR CAMERA SYSTEM [CHASSIS]

1 SINGLE CONE HOLDER FOR F-4/550, SS

1 LED TRAFFIC ADVISOR, WHELEN



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1 TV HIGH CUBE VAN EXTERIOR LIGHTING & CONTROL ROOM - EVOLUTION 3.0 TO INCLUDE:

- 4 High Intensity LED Strobe System - Amber (Mounted High and Towards Front and Rear on Left and Right Sides of Vehicle (2 each side))
- 2 High Intensity LED Strobe System - Amber (Mounted High on Front Face)
- 2 High Intensity LED Strobe System - Amber (Mounted High on Rear Corner Posts)
- 2 Adjustable LED Floodlights Rear of Vehicle Area Illumination

Control Room Interior:

- 1 Lonseal Lonplate Flooring
- 1 Kemlite covered walls and weather resistant/smooth finished ceiling
- 1 Bulkhead Wall With Passage Door From Control Room to Equipment Room
- 1 Tinted Viewing Window in Bulkhead Wall
- 1 Tinted Viewing Window in Bulkhead Door
- 1 Above Desk Control Console with Rack Mount for Electronic Equipment
- 1 Desktop / Work Area
- 1 12V High Intensity LED Light Fixture
- 1 Multi-Outlet Power Strip With USB Ports
- 1 Fire Extinguisher with Bracket, 10BC Rating
- 1 Operators Chair, Swivel With Casters
- 1 Breaker Box Storage Area with Locking Positive Latch
- 1 Battery Powered Carbon Monoxide Alarm

1 BRANCH GUARD FOR LOW PROFILE A/C

1 LOW PROFILE, ROOF MOUNTED AIR CONDITIONER

1 CLOSET IN VIEWING ROOM

1 BENCH SEAT IN VIEWING ROOM

1 CUSHION FOR BENCH SEAT

1 TV HI-CUBE VAN EQUIPMENT ROOM INTERIOR - EVOLUTION 3.0 TO INCLUDE:

- 1 Lonseal Lonplate Flooring
- 1 Kemlite covered walls and weather resistant/smooth finished ceiling
- 1 Electrical Outlet with Dual Receptacles
- 1 12V High Intensity LED Light Fixture
- 1 15 Minute Courtesy Timer Located at Rear Door Area for 12V LED Interior Lights

1 MULTI-OUTLET WORKSTATION WITH LIGHTS AND USB PORTS

1 20-GALLON WASHDOWN SYSTEM TO INCLUDE:

- 1 20-Gallon Fresh Water Tank
- 1 Electric Water Pump
- 1 Retractable Hose Reel with 25' Water Hose and Nozzle



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- 1 UPPER STORAGE CABINET IN EQUIPMENT ROOM**
- 1 PACK RAT STORAGE DRAWER READY LOWER CABINET IN EQUIPMENT ROOM**
 - 1 Lower Storage Cabinet / Work Top with Sink and Faucet
 - 1 Pack Rat Storage Drawer Ready
- 1 PACK RAT DRAWER UNIT FOR EQUIPMENT ROOM LOWER CABINET**
- 1 5-DRAWER TOOL CHEST, MODULINE**
- 1 5" VISE, BENCH MOUNT**
- 1 12VDC OUTLET**
- 1 AIR COMPRESSOR ELECTRIC DRIVE 4.0 CFM @100 PSI TO INCLUDE:**
 - 1 30-Gallon Air Receiver Tank
 - 1 Rear Air Chuck
 - 1 Retractable Air Hose Reel with 25' Air Hose with Chuck
- 1 32" REAR FLAT SCREEN MONITOR MOUNTED IN BULKHEAD WALL**
 - 1 Flat Screen Monitor
 - 1 Cable Assembly - Video Monitor to Monitor in Control Room
 - 1 Electrical Outlet
- 1 7500-WATT QUIET DIESEL ONAN GENERATOR**
 - 1 120 Volt 60 HZ 7500 Watt (Minimum) Commercial Grade "Quiet" Generator
 - 1 Diesel Powered
 - 1 Electric Start
- 1 GENERATOR COMPARTMENT**
 - 1 Generator Storage Compartment with Lockable External Access Door
 - 1 Slides (Pair)
 - 1 Commercial Power Supply Receptacle
 - 1 Electrical Supply Center with Circuit Breaker Box
 - 1 Commercial power and Generator Power Connectors
 - 1 Automatic Power Transfer Switch



CUES



1 SYSTEM ENGINEERING PANEL, FOR POWER INFORMATION AND GENERATOR FUNCTIONS, RACK MOUNTED, TO INCLUDE:

- 1 Four Function AC Power Meter displaying Critical Power Information including:
 - 1 Voltage
 - 1 Hertz
 - 1 Amperage
 - 1 Active Power (Watts)
- 1 Front panel Selector Switch for two modes of operation:
 - 1 Fixed reading
 - 1 Continuous Auto-cycling
- 1 Generator Battery Meter to Display Starting and Charging Voltage
- 1 Generator Hour Meter
- 1 Generator Remote Start/Stop Control Switch
- 1 On/Off Switch for Emergency Warning beacons (Switch to Illuminate When On)

1 25' 110V SHORE POWER CABLE

2 OZ2 P&T ZOOM M/C LED CAMERA (ONE PLUS ONE SPARE)

- 1 Solid State Color Sewer TV Camera
- 1 Pan & Rotate Camera Head, 320:1 Optical/Digital Zoom
- 1 NTSC Color Standard with Automatic Iris / Focus
- 1 4 x 5W Cluster LEDs for 10" through 72" lines
- 1 Camera Transportation and Storage Case

2 LED & LASER DIODE LIGHTHEADS FOR MAINLINE CAMERA (ONE PLUS ONE SPARE) IN LIEU OF LED TO INCLUDE:

- 1 Shall include two 5mW red laser diode modules.
- 1 Can be used for measurements in pipe sizes 6" and up.
- 1 Video Micrometer to Generate Laser Measurement on Video Screen

2 KIT, VIDEO CALIPER, LASER LIGHT HEAD (ONE PLUS ONE SPARE)

2 BUILT-IN SONDE FOR MAINLINE CAMERA (ONE PLUS ONE SPARE) TO INCLUDE:

- 1 Built in Transmitter, 512 Hz

1 STEERABLE CAMERA TRANSPORTER, WHEELED, v2

- 1 Steerable Unit Designed to Turn 360 Degrees Within Its Own Radius
- 1 Two (2) Speed Transmission to Maximize Torque in Large Diameter Pipe With Manual Shifter on Camera Carrier
- 1 Unit Shall Have Forward, Free Wheel, and Power Reverse
- 1 Set of Six (6) Driven Rubber Wheels to Inspect 8" Pipe
- 1 All Six (6) Wheel Drive Transporter Assembly to Include:
 - 1 Motor & Enclosed Drive Train
- 1 Tip Up Rear Connector

1 10" - 15" RUBBER TIRE KIT, v2



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- 1 WHEEL, STL,8" PIPE, QCK CHG, SPIKE
- 1 10" - 15" SPACER KIT FOR SPR/PR, v2
- 1 12" - 15" PNEUMATIC TIRE KIT, v2
- 1 18"+ PNEUMATIC TIRE KIT, v2
- 6 WHEEL, STL,10-15" PIPE, QCK CHG, SPIKE
- 1 ELECTRIC CAMERA LIFT
- 1 REAR VIEW CAMERA
 - 1 Color NTSC Camera
 - 1 Light ring with (12) Solid State White LEDs
- 1 QUICK CABLE LOCK PIGTAIL COUPLER KIT
- 1 1500' CABLE ASSEMBLY, M/C 12PIN METAL
 - 1 1500' Gold Multi Conductor Kevlar Fiber Armored Combination TV Transmission / Tow Cable
 - 1 .450 Diameter
 - 1 Metal Splice Chamber with Pigtail
 - 1 Cable Strain Relief
- 1 TV REEL ASSEMBLY WITH AUTO PAYOUT & CENTER SLIPRING
 - 1 Black Thermoplastic Powder Coated Frame (not available with BRAKE option)
 - 1 Power Levelwind & Multi Ratio Manual Transmission
 - 1 Footage Meter with Local Counter and Remote Electronic Counter
 - 1 Automatic Payout System
 - 1 Transmission Control at Viewing Station
 - 1 Local Reel Mount Electrical and Mechanical Control
 - 1 Sealed Continuous Contact Collector Assembly (Center)
 - 1 Removable Drip Pan for Cleaning (not available with BRAKE option)
- 1 PCU ASSEMBLY [RACK MOUNT]
- 1 CCU ASSEMBLY [RACK MOUNT]
 - 1 Alpha Numeric Information Display, with Multi Paging and Defect Coding
 - 1 Remote "QWERTY" Keyboard
 - 1 On Screen Footage Display



1 WIRELESS CONTROLLER AND ONE WIRED USB CONTROLLER

- 1 Joystick Control for Pan and Tilt Zoom Camera to Include:
 - 1 360 Degree Rotate
 - 1 330 Degree Optical Pan
- 1 Joystick Control for All Steering Functions & Forward / Reverse Directions for Transporter
- 1 Camera Lift Control for Optional Electronic Camera Lift
- 1 All Other Controls for Camera to Include:
 - 1 Camera Iris and Focus Override & Zoom
 - 1 Camera Lights & Shutter Control for Light Enhancement
 - 1 Camera Diagnostics & Auto Home
- 1 Cruise Control to Set Speed of the Transporter for Hands Off Operation
- 1 All Reel Controls to Include: Retrieve, Release, and Variable Speed [Excluding Dolly Systems]

1 8.7" MINI KEYBOARD

1 SHORTING PLUG

1 TV EQUIPMENT TEST CABLE

2 22" (MINIMUM) FLATSCREEN COLOR INDUSTRIAL TV MONITOR NTSC / PAL COLOR STANDARDS

2 MOUNTING HARDWARE FOR MONITOR to include Bracket(s), and / or Mount(s), and Miscellaneous hardware required to secure monitor for optimal safety and viewing.

- 1 NUC COMPUTER to include:**
NUC13OXXKi5 i5-13600H,
32GB DDR5 Mem,
2TB PCIe Gen 4 2280 M.2 SSD
Lid RS-232,
Windows 11 Pro
Hauppauge Vid Capture
USB drive
Wavelink Docking station
3 Year std warranty

1 KIT, BLANK PANEL, NUC, RACK MOUNT, 1.5U

1 THE CUSTOMER HAS OFFICE MODULE AND IS ACTIVE UNTIL 11/2024

1 GRANITENET BASIC INSPECTION SOFTWARE KIT

1 SOFTWARE, MPEG4 H.264 MODULE GNET



- 1 **ESRI INTERFACE MODULE GraniteNet SOFTWARE**
- 1 **GraniteNet BASIC SUPPORT PLAN**
- 1 **KEYBOARD AND MOUSE COMBO, WIRED**
- 1 **KIT, UPS, W/MOUNT TO INCLUDE THE FOLLOWING:**
 - 1 Input 120-Volt / Output 120-Volt
 - 1 Cord Management Straps
- 1 **COLOR PRINTER**
- 1 **ALL NECESSARY CABLING AND COMPONENTS TO COMPLETE THE INTERFACE BETWEEN THE DATA ACQUISITION SYSTEM, PERIPHERALS, AND THE VIDEO INSPECTION EQUIPMENT**
- 1 **KIT, DOWNHOLE, STD**
 - 1 Top roller Assembly, Manhole, TV Only, AI
 - 1 Claw Hook, Manhole Adapter, f/WT319
 - 1 Hook Assembly, Retrieval (SNGL, SHTY/LMP/PR)
 - 6 Pole Assembly, Retrieval / Downhole tl,58"
 - 1 Roller Assembly, Invert f/ WT319
- 1 **TIGER TAIL**
- 1 **INITIAL FIELD TRAINING FOR ID SYSTEM, 3 DAYS**
- 1 **TWO DAYS REFRESHER FIELD TRAINING FOR ID SYSTEM**
- 1 **TRUCK DELIVERY-FLORIDA**
- 1 **OPTIONAL ITEMS (Optional) [NOT INCLUDED IN BASE QUOTE]**
- 1 **DATA GIS SYSTEM IMPLEMENTATION GNET [REMOTE ONLINE] (Optional)**
REQUIRED IF NO CONNECTION BETWEEN SEWER AND STORM GIS NETWORKS
- 1 **ESRI IMPORT MODULE GraniteNet SOFTWARE - NOT AVAILABLE FOR GraniteNet BASIC VERSION**
UNLESS THE CITY IS RUNNING GRANITENET OFFICE IN WHICH CASE NOT REQUIRED(Optional)
- 1 **GRANITENET OFFICE WITH ONE-YEAR RENEWABLE SUPPORT PLAN IF REQUIRED**



CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract
No.:

SCO6-24

Date
Prepared:

9/11/2024

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Palm Bay, FL	Contractor:	Elxsi dba CUES
Contact Person:		Prepared By:	Robin Guthrie
Phone:		Phone:	407-782-6048
Fax:		Fax:	407-425-1569
Email:		Email:	robing@cuesinc.com

Product Code:	E2	Description:	High Cube TV inspection vehicle
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	\$254,250.00
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B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
CC3 F550 diesel chassis and diesel gen in lieu of gas	\$46,893.00	WS360 Steerable Pipe Ranger	\$30,513.93
GNETBASC - GNET Basic software system	\$20,540.76	WS908 Electric Lift for Pipe Ranger	\$8,119.99
TM607-10H 1500 TV cable	\$10,591.17	WM375 Rear View Camera for SPR	\$4,727.00
CZ350 OZ II camera	\$30,624.00		
TR2985 - 5 drawer tool chest	\$2,974.12		
MD320 Auto payout feature	\$3,688.90		
TR1113 Arrow Stick	\$4,093.27		
WB100/WD20 - workbench with washdown system	\$9,847.24		
SEE Safety Bumper	\$7,303.36		
TR1940-3 Transporter Drawer	\$3,944.00	Subtotal From Additional Sheet(s):	
Tr3100-1 Pedestal Power Boom crane	\$11,028.89	Subtotal B:	194889.63

C. Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal C:	0

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 0%

D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	449139.63	=	Subtotal D:	449139.63
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E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Delivery	\$350.00		
Less customer 6% discount	-26948.38		
Less additional discount	-541.25		
		Subtotal E:	-27139.63

Delivery Date:	90-120 days	F. Total Purchase Price (D+E):	422000
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Buying Agency:	Palm Bay, FL	Contractor:	Elxsi dba CUES
Contact Person:		Prepared By:	Robin Guthrie
Phone:		Phone:	407-782-6048
Fax:		Fax:	407-425-1569
Email:		Email:	robing@cuesinc.com

Product Code:		Description:	Accessories/Options
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract:

B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

[illegible]

C. Unpublished Options - Itemize below - Attach additional sheet if necessary

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

[illegible]

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is:

15%

D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	52367.6	=	Subtotal D:	52367.6
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E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Less 6% customer discount	-3142.06		
Less additional discount	-831		
		Subtotal E:	-3972.6

Delivery Date:	15 days
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F. Total Purchase Price (D+E):

48395